Q4 2020

PRODUCT

Quotas for storage and network.

- Development of forward transactions system.
- Hypothesis of financial models and indicators.
- Pilot project.

BUSINESS

- Telegram bot and ticket system for technical support.
- Engaging liquidity providers and auditors in the platform.
- Implementation of the cost-effectiveness calculator in the project.
- Passing the course to start custom tasks.

MARKETING

- Advocacy program. • Attending a blockchain conference.
- Initial analysis of the market position of crowdfunding platforms.

Q2 2021

PRODUCT

- Development of a beta version of the platform.
- Decentralized autonomous organization of token holders.
- Cross-chain interconnection.
- Proof-of-Test-Case.

BUSINESS

- Services based on Fuji platform.
- Development of a project analysis system with an analytical department. • Web control panel for publishing attachments and service management.
- Search for potential business projects to be implemented on the platform.
- Building Investor-Startup Interaction.

MARKETING

- The campaign to promote the services of FUJI customers.
- Blockchain conference. Working with the media.
- Social media promotion.
- AB testing of all groups within the platform.

Q4 2021

PRODUCT

- Improvements to the reliable platform.
- Fixing bugs.
- Development of a stock device system. Building the Fund's Development Plan.
- Market research for a stock exchange.

BUSINESS

- Approval of the composition of the analytical department.
- Approval of the composition of the security service.
- Approval of the composition of the customer service.
- Launch of the platform. partnership with exchanges for ICO.
- Launch of general traffic on the platform.

MARKETING

- FUJI Investors Summit. Active work with major media.
- Investment of assets to maintain active social networks.

Q2 2022

PRODUCT

- Exchange of skills. • Fixing bugs.

Market research.

- **BUSINESS** • ICO.
- Bounty programs and airdrops.
- **MARKETING**

• Connecting social networks "Reddit" and "Discord".

- Attending a conference on blockchain and open finance in USA. • Investing in an open capital forum. • Increase in the number of startups on the platform.

PRODUCT Trusted platform development.

Q4 2022

- Interworking.
- **BUSINESS** Improvement of the project exchange office for operations
- with FJT currency. Development of microclimate.

MARKETING

- Organizing events and meetings within the community. Expanding the analytics department. Development of the marketing strategy 2023.
- Promotion of the product on the USA market. FUJI Investors Summit.

BUSINESS Preparing the second ICO Pool.

MARKETING

H2 2023

PRODUCT

- Searching for projects. Increasing he number of projects on MM to 50+.
- Search for guaranteed liquidity providers.

• Competitive market research.

Creation of a decentralized exchange.

Integration of the platform with liquidity aggregators.

Improvement of the aggregator of ICO projects.

- Asian and African expansion campaigns. Sponsorship of crypto and finance events. Searching and signing sponsorship and advertising contracts with representatives of the sports industry.

- H2 2024 **PRODUCT**

API development for integration into third-party services.

 Expanding the functionality of the application on IOS and Android. **BUSINESS**

Application development for IOS / Android.

Application development for IOS / Android.

- Launching of the beta version of the wallet + spot.
- MARKETING • Finding shared media partners to launch the app's advertising campaign.
- Launching advertising campaigns aimed at app installation.

• General Sponsorship, Partnership at Dubai FinTech Summit 2024.

Q1 2021

PRODUCT

- Rating and SLA.
- Determination of the startups' geolocation.
- Creation of FJT tokens.
- Study of blockchains. Market research.

BUSINESS

- Development of a module for automatic management of deals and tasks. • Deadlines for the integration of control systems and network security.
- Opening of the first round of the FJT sale.
- Buying FJT with Bank Card Integration.
- Banking Transfer Token Purchase for Corporate Customers (fiat gate). Purchase of tokens via telegram bot in cryptocurrency.
- Referral system.

MARKETING

- Early Users Support Program.
- Blockchain Life Conference. • Primary seeding in thematic media.
- Twitter Asset, Telegram.

Q3 2021

PRODUCT

- Trusted Platform prototype (evolution of the installer and own OS distribution).
- Beta testing.
- Custom Profile Attributes (with validation). Skills exchange development.

Data exchange platform development.

BUSINESS

- Attracting traffic to the service exchange. • Installation of the final version of personal accounts for all types of
- project participants. Implementation of an internal project exchange office for transactions
- with FJT currency. • Business traffic test.
- Investor traffic test.
- **MARKETING** Publication of the FJT project in major media posts.

Active development of social networks.

Attracting customer traffic using the media.

Q1 2022

PRODUCT

• Architecture support.

- ICO Project Aggregator Development. Starting the foundation team.
- Obtaining the required licenses.
- **BUSINESS** • Service support. • Developing the platform for diverse investment solutions.

• Preparation for the transition of major investors to the domestic fund.

MARKETING

Creation of microclimate.

• Systematic marketing plan to reach Asian capitals. Attending a conference on blockchain and open finance in Asia.

- Investing in an open capital forum.

PRODUCT Development of the support department.

Q3 2022

- Team Qualification Development. • Improving the functionality of the platform.
- **BUSINESS** Improving Investor-Startup Interaction. • Referral system development.

MARKETING Event marketing.

- Attending a conference on blockchain and open finance in Europe. Active work with major media.
- Increase in the number of startups on the platform. • Increase in the number of investors on the platform.

Analysis and identification of existing problems and shortcomings of the product. Simplification and improvement of the registration and verification

process.

• Security improvement.

selected regions.

based on the data received.

potential countries for expansion.

and regulators in selected countries.

company.

PRODUCT

H1 2023

Closing the pool and distributing funds. Product testing.

BUSINESS Hiring qualified marketing, sales and customer support professionals in

Training of local employees in the culture and strategies of the

cryptocurrencies as payment. Support and sponsorship of events and communities related to cryptocurrencies and blockchain.

Collection and analysis data on the number of new users, trading

Establishing partnerships with local businesses that accept

volume and profitability. Using analytical tools to evaluate the effectiveness of marketing campaigns and strategies. Making adjustments to the development plan and promotion strategy

• Closure of ICO Pool. Return of tokens. Distribution.

MARKETING Studying the cryptocurrency market in Asia and Africa, identifying

• Establishing contacts with financial institutions, government agencies

Research of competitors and analysis of their strategies.

 Search for local partners, such as payment systems or cryptocurrency companies for cooperation. • General sponsorship, partnership in Digital transformation summit UAE

2023.

Creation of investment efficiency analysis tools.

Increasing the number of investors on the platform.

- H1 2024
- **PRODUCT** • Expanding the analytics department.

Creation of a platform for the interaction of founders with clients and

BUSINESS

employees.

trading operations.

Connecting media partners.

- Approval of the financial model of exchange operations. • Connecting liquidity providers. Launching of margin cryptoasset trading.
- Integration of FJT as a tool for paying commissions on spot transactions. Launching of full-fledged spot trading. Searching for financial institutions for margin trading. Completion of work on the development of software for automated
- **MARKETING**
- Calibration of the necessary target audience for the new geography. Preparation of promotional materials for new products. Formation of the target audience for new products.
- Launching of advertising campaigns for new products. Launching advertising campaigns for an exchange product.
- Partnering with launchpads. Launching an advertising campaign for auto research services.